MTMHA Board Meeting

September 27, 2020 via Zoom

Present: Geoff, Kim, Hugh, Marty, Derek, Greg, Marilyn, Dustin, Ryan, Adam, Charlene, Michelle and Brad

Meeting begins at 8:02pm

Finance: Michelle

- Would like to look into changing to Royal Bank
- Will inquire about accounts for each team and fundraising
- Will bring information to next meeting where hopefully we can make a decision

Volunteer: Charlene

- Organized 10 volunteers for the chicken dinner October 4th
- 150 adult meals left
- When should we collect volunteer cheques? Decided once we start the 3 on 3 or 4 on 4 phase

Registration: Dustin

- Down about 8 players this week.
- Following up with a few for payment processing
- 339 registrants currently, down about 10% from last year

Hockey Operations: Greg

- We have started with practice cohorts
- Have had to switch out a midget coach, Scott Poland now helping out
- Communicating with coaches and getting everything updated
- U9 and up are all good for coaches thus far
- Will have a hockey committee meeting in the next couple weeks to get the next pod information set out a little sooner
- Meeting with the arena Monday September 28 to see how they want flow with parents to go and if we will be allowed to have other centers in
- Hockey school was great for setting the flow of the building

Development: Brad

Hockey school is done and went very well

Director of Novice/COVID Officer: Derek

- Novice had their first practice this morning
- IP starts next week
- We need a get another set of goalie pads
 - o <u>MOTION: to purchase a set of 24" goalie pads costing up to \$200-Derek, second Ryan. Motion passed.</u>
- Q: Did you do smaller pods to allow for a parent on the ice? A: yes and 35 min ice time will be good for now
- Keeping to one parent per player at the rink whether they are on the ice or not to avoid over crowding
- A couple of negative tests have been reported from players that had been sent home from school
- If a player leaves the rink due to illness, we will send any testing information to the arena for their records as well

Four Counties: Marty

- Nothing happening with Four Counties right now
- Attended the AGM
- Sean Gladwish has stepped down and Anita Betterly has taken over
- Meeting again in Nov/Dec and hoping to start something up

Shamrock Rep.: Adam

- Adam has taken on the position of Vice President of the Shamrock League
- Game cohorts and practice cohorts can be different

Travel Coordinator: Ryan

• Jay Vandenberg has been appointed the Novice coach

Risk Management: Geoff

- Council has approved 1 spectator per player
- VSS checks, we are going to have everyone sign the declaration due to the backlog with processing

Sponsorship: Marilyn

- Some prizes that were donated for the Arena Renewal Gala have been donated to MTMHA and Lady Flags
 - Catered dinner by Chef Paresh
 - Fishing boat rental
 - 2 Adirondack chairs
 - Hockey jersey
- Motion: to do a raffle with the four donated prizes, paying \$200 for one of the prizes to Lady Flags.
 Splitting the license cost and profit 50/50 with Lady Flags-Marilyn, second Adam. Motion passed
 (Lady Flags purchased one of the prizes for \$400, we would be splitting that cost)

VERBERO: Geoff had asked to have them attend a meeting and bring some samples of their product.

- Verbero joined the meeting via Zoom @ 8:11pm
- Marc Parizeau and Nadine were online
- They began talking about who is wearing their product
- No samples for us to view yet, some things will be coming in on Tuesday (I believe Nadine was bringing those to the area and would meet up with someone from the board)
- Would be online ordering through a website specifically for us
- They will arrange times and places for people to view and see the product on an as needed basis We had a question and answer period:

Q: what is the return policy?

A: we will work with people, things fit everyone differently

Q: how will ordering go? Do you anticipate a back log due to COVID on supplies and deliveries?

A: they suggest we order ASAP; they do the same with their supplies needed. Nobody can predict what is going to happen in the future.

Q: how will people try things on?

A: we have a local person that will meet up with people to try things on. They will look at trying to set up fitting sessions

Verbero: We are offering a very high-end product at a significantly discounted cost for 3 years.

Q: Any idea what the pricing would look like after those 3 years?

A: hard to say at this point. We don't feel that it would double the price but there would be inflation for sure. It is about building relationships and maintaining them.

Verbero will offer a kickback program that we can use towards products/merchandise.

Q: is there a minimum to ordering for the kickback to happen?

A: No, kickback is based on items sold on the online store. 10%

After discussing the presentation, questions and answers; the following motions were brought forward:

<u>Motion: to approve Planet Stitch and Verbero as approved suppliers-Geoff, NO SECONDER, Motion denied</u>

<u>Motion: To approve only Planet Stitch for all MTMHA apparel: Greg, second Adam. Motion carried, 1 opposed.</u>

Motion to adjourn: Hugh, second Geoff.

Meeting adjourned @ 9:55pm